# **COOPERATING ASSOCIATIONS**







Authorities: 33 USC 2328, WRDA 1992, Sec 225

ER & EP 1130-2-500, Chapter 9-Cooperating Associations







#### Cooperating Associations vs. Friends Groups



They are NOT the same thing!

- **Cooperating Association**: refers to a legal entity, organized under state law, which enjoys a non-profit and tax-exempt status under Internal Revenue Service code AND which operates under the terms of a cooperating association agreement with the Corps.
- **Friends Group**: generally refers to local volunteer groups of citizens organized for a specific purpose or interest in a particular geographical area. Friends groups may or may not have 501(c) status. A friends group does not become a cooperating association unless an agreement is signed with the Corps.

Keep in mind that many of our Cooperating Associations are called "Friends of XYZ Lake" so it can be a bit confusing.



## **Benefits of Friends Groups**

- Even without a formal agreement, a friends group can get a lot accomplished for your project and be an advocate for the Corps
- Example: Friends of Shutes Branch at Old Hickory Lake Completed over 1300 hours of volunteer work to build a bike trail. Saved the Corps \$40k
- Could not raise enough money needed to start a non-profit and become a cooperating association







# Successful Friends Group: Lake Lanier Association 🛅



#### Solar Lights

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- **Location Markers** https://team.usace.army.mil/sites/MVR/PDT/pa c/default.aspx
- Aids to Navigation
- Water Quality
- **Erosion Control**
- Clean Lake Pledge
- **Abandoned Boats**
- Life Jacket Loaner Stations (leased areas)







# **Benefits of Cooperating Associations**

- Associations can purchase materials, equipment, programs, exhibits, services, and publications to be used at the project.
- Fundraising, sponsoring, collaborating
- Associations can develop an organized constituency not typically accessible to the Corps.
- Associations can be advocates for the Corps. Some can lobby if they are established with that mission.
- Can hire support staff to help Corps missions.

# **Benefits of Cooperating Associations**

Your Cooperating Association Partners can operate bookstores in USACE Visitor Centers!

- May sell interpretive and educational items, such as publications, maps, visual aids, audio tapes, pamphlets, handicrafts, and other objects directly related to the recreation, scientific, interpretive, and educational goals and mission of a project.
- Your partner should act as the primary distribution method for the sale of approved items.
- Corps personnel and/or volunteers may assist associations with nominal duties including the sale of bookstore items.
- The association shall not be charged for the use of facilities, utilities, or janitorial services when the use is incidental to the usual operation of the facility. If these activities go above and beyond normal operations, the Corps shall be reimbursed at an agreed upon (but nominal) cost.
- Any necessary real estate instruments shall be a separate document and action from the cooperating association agreement.

Volunteer selling items at Bonneville L&D – NWP Both bookstores operated by the cooperating association, Discover Your Northwest

Bookstore items in Lower Granite VC - NWW







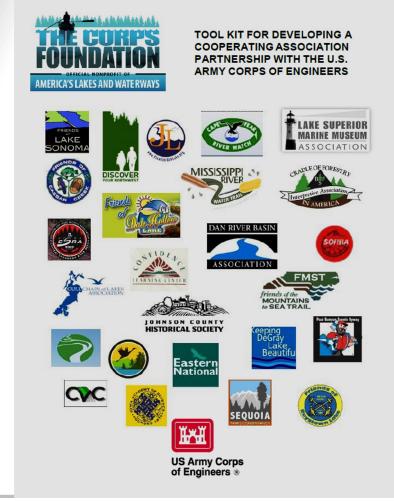


# **Getting Started**

- Consult with Office of Counsel early in the process of trying to develop a new cooperating association.
- Determine if there is an existing association or non-profit group in your area.
- USACE employees can facilitate activities that lead to creation of a cooperating association.
- Nonprofit groups must have a developed structure and operating procedures.
- Provide them resources to assist with forming an association
  - Web resources (IRS.gov, etc.)
  - Supporting associations (Public Lands Alliance)
  - Training

#### **Cooperating Association Toolkit**

#### U.S. AF



#### 2. Differences Between Friends Groups and Cooperating Associations ......4 3. Benefits of a Cooperating Association Partnership with the U.S. Army 4. Considerations for an Existing or New Cooperating Association......8 5. Getting Started......11 Appendix D – ER 1130-2-500, Ch 9: Cooperating Associations Program......44

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# Partnering with an Existing or New CA



Existing associations:

- Pros
  - Availability of funds for start-up operations
  - Track record for references
  - Familiarity with Corps policies
- Cons
  - · Less influence and flexibility
  - Potentially larger overhead expenses
  - Less focus on individual projects

#### New associations:

- Pros
  - More influence
  - Lake/project focused
  - Clearer reporting
- Cons
  - No history/predictability
  - Greater opportunity for failure





#### **Cooperating Associations**



- Cooperating Associations must have:
- Board of Directors
- Complete Articles of Incorporation and Bylaws
- Non-profit 501(c) status
- Mission that aligns with the Corps mission



### **Cooperating Associations**

**USACE Efforts** 

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- Provide the Association with Corps' goals, programs and activities.
- Provide members with a sample agreement to review
- Sign the agreement
- Establish annual goals
- Now the hard work begins...







# **Cooperating Associations**



https://corpslakes.erdc.dren.mil/employees/coopassoc/coopassoc.cfm

USACE Efforts: Currently 60 Cooperating Associations and Friends groups in Partnership with the Corps

- NAB: Huntingdon Co. Visitors Bureau
- NAB: Friends of Raystown Lake
- NAE: Eastern National

- NAE: Hartford Area Chamber of Commerce
- NAB: Friends of Jennings Randolph
- NAB: Friends of Tioga-Hammond & Cowanesque







# Can I be a member (or officer) of a cooperating association in an <u>official</u> capacity?

#### Yes, a USACE Employee may serve as:

- Official Liaisons
- Technical Advisors
- Committee Chairpersons (except for a fundraising committee)
- General (Simple) Membership



# Serving in an Official Capacity Means...



- Assigned by a supervisor
- Working on official time
- Reimbursed for travel
- Could be using a government vehicle
- In official uniform
- May be either on federal premises or invited to participate elsewhere as a result of your official position.





# As a Corps Employee May I:

- Participate in a fiduciary role as officer, director or trustee unless authorized by statute or waiver?
- Participate in partner operations, e.g. budget, fundraising, membership drives, by-laws, lobbying, or "for profit" activities?
- Endorse products or services?
- Accept compensation for official duties performed with partner?
- Utilize appropriated funds to conduct activities through a partner that violates USACE authorization?

# NO, to all the above







# Can I be a member (or officer) of a partner organization in a *personal* capacity?

**YES!**...Participation in a nonfederal organization in an unofficial, personal capacity must occur on personal time, not on official work time.

Informing supervisors is encouraged to ensure that federal policies are being followed.



# A Word of Caution !!!



Participating in a personal capacity must not compromise an employee's first responsibility to represent the interest of the Federal government.

When in doubt, consult your Office of Counsel







#### How do I work in an official capacity with partners who are fundraising for project support?

- Attending fundraising events in an official capacity is permitted BUT restricted to approved and official remarks.
- Participation may not appear to endorse the fundraising effort or the organization; this includes asking for money.





# Things Employees "Need To Know" When Attending Partner Fundraising Events:

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- Can be named on invitation as speaker, but not shown as sponsor
- May wear uniform, but limit remarks to programs, projects or subjects related to the agency's mission
- Cannot ask for money, support or receive donations on behalf of partner
- You may NOT be co-chair of a fundraising committee or actively participate in the fundraising activities.



#### KEEP ALLEGRIPPIS TRAILS OPEN

donations and volunteer efforts to remain open. Please consider supporting the Friends of Raystown Lake and the ATS.

#### CONSIDER DONATING

Donate by purchasing one or more of the FRL packets in the vending machine.
Visit www.friendsofraystownlake.com to purchase membership or donate.
Contribute to the donation box at the Raystown Lake Visitor Center.

#### THANKS, ENJOY YOUR RIDE.



# Fundraising Displays and Materials

The Corps may allow the nonintrusive display or distribution of materials on its projects to educate visitors about an authorized fundraising partnership or activity.







The Corps may authorize links from Corps websites to partner websites that provide opportunities to make electronic contributions provided that such linkages conform to Corps information technology management and security policies, including those pertaining to websites, and are authorized by the written agreement between the Corps and partner.

# **Fundraising Website Connections**



Contact

ing our nation's lakes, rivers and the lands surrounding them. The Corps Foundation works to connect contributors, businesses, communities and "Friends" organizations to benefit visitors and help ensure healthy lakes and waterways for current and future generations.

#### HOW WE ARE HELPING

#### Supporting Recreation



Did you know that USACE operates and manages over 430 recreation sites and 12 million acres of land and waters in 42 states? Over 270 million visitors annually enjoy the recreation activities at these sites, and their tourism dollars support local, mostly rural, gateway communities. Federal funding for boating and fishing facilities and management has declined in spite of increased public demand. LEARN MORE...

Donations and memberships to the Corps Foundation provide financial support to improve programs and facilities that directly benefit the public.

#### HOW YOU CAN HELP

News

Join/Donate

Partnerships

The Corps Foundation uses 100% of your membership and donation funds to directly support education programs, stewardship projects and contribute toward partnership opportunities. Americans are enjoying their public lands more than ever before. In fact, outdoor recreation now comprises over 2% of the American economy. Despite this demand, public lands agencies, including the US Army Corps of Engineers, continue to face reduced Federal funding that could impact your access to lands and waters of the US.

Your financial support helps Corps projects and their friends groups connect, grow, and increase their capacity to fulfill the Corps' natural resource education mission on lakes and waterways across America.

JOIN US

DONATION

Stewarding Public Lands



We partner with agencies, organizations and local community efforts to sustain operations, improve recreational facilities, preserve natural and cultural resources and enhance the visitor experience. The Corps Foundation pursues a variety of fundraising, and grant opportu-



### **Success Story: Award Winning Fundraising**



https://www.youtube.com/watch?v=3\_thRvSpmlg





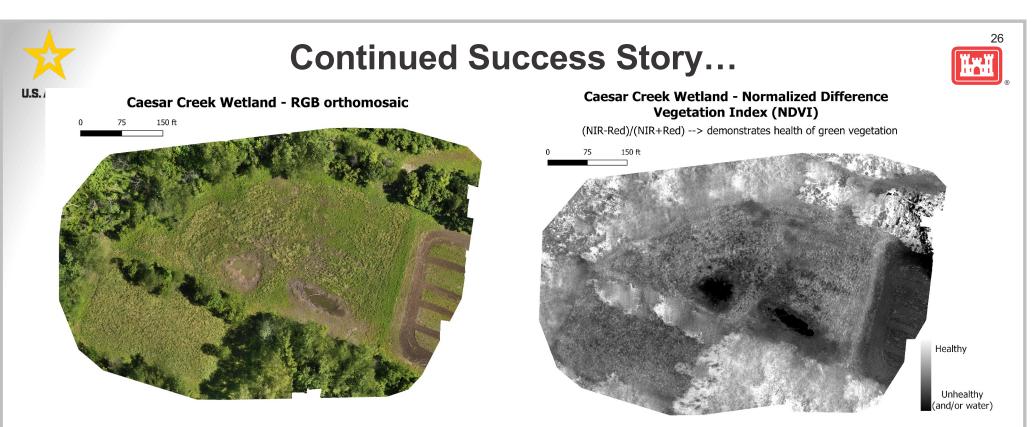
# Success Story: Caesar Creek Wetland Partnership



https://youtu.be/oBF2R-9dUZA

Partnership between Friends of Caesar Creek and ODOT





- Partnership with Ohio Department of Transportation still paying unanticipated dividends.
- ODOT has flown over the wetlands to provide aerial videos/pictures and assessments of vegetative growth around the site.
- ODOT has also offered to provide flights/assessments over other wetlands.



# **Success Story: Clean Jordan Lake**



https://www.youtube.com/watch?v=bV3IAXbEXC4









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# DO NOT LITTER CONTROLETER CONTROL CONT

#### How Does Litter Harm Jordan Lake?

Small animals mistake trash, including cigarette butts, for food and can die from ingesting toxic chemicals that also impair water quality

Birds and other small animals are killed or injured when they get trapped in fishing line, 6-pack rings, plastic bags & other trash

Human illness can be caused by rodents & mosquitoes that are attracted to open containers

#### How Long Does Litter Stay in the Environment?







\*Polystyrene foam materials can stay in the environment for over 1 million years.

Tell your family and friends NOT to litter. If you see litter, PICK IT UP. Volunteer with www.CleanJordanLake.org and the U.S Army Corps of Engineers. REMEMBER: LITTERING IS ILLEGAL.



# **Success Story: Friends of Lake Lanier**



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- Life Jacket Loaner Stations – Corps operated areas

of Lake Lanier

- Plans and Specs (Complete Instructions)
- Bulletin Boards
- Appreciation Luncheons
- A variety of maintenance needs
- Day Use
  - Ice / Water Machine
  - Drink Machines
- Campgrounds
  - Laundry
  - Ice
  - Firewood
  - Fire Starter
  - Charcoal









#### **On the Gateway**



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#### https://corpslakes.erdc.dren.mil/employees/coopassoc/coopassoc.cfm



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#### Natural Resources Management Gateway

Home Visitors Lake Discovery Recreation Env Compliance Env Stewardship Partners News/Events People Forums Learning GETS Tools New Postings Submit Index/Search

#### **Cooperating Associations Program**

#### Headquarters Partnership POC

Cooperating associations are non-profit, tax-exempt organizations that financially support and volunteer services to the Corps through a cooperating association agreement. They are free-standing corporate entities with boards of directors, purposes, and abilities consistent with their boards and objectives. Some associations work in single areas; others are involved in various areas achieving multiple tasks.

Cooperating associations are used to accomplish such broad goals as natural resource and recreation management, interpretation, and visitor service activities at civil works water resource projects, fee-owned lands, and other areas for which the Corps has administrative and management responsibilities. In addition, forming an association develops partnerships with communities and improves communication among local constituencies.

Associations can:

- 🛒 Support special events, interpretive, educational or scientific activities, exhibits, and programs
  - · Support natural resources management and/or public programs at or near Corps projects through conservation and educational activities and special events
- Acquire materials, equipment, supplies, or other items, or services appropriate for management, operation, interpretive, educational and visitor service functions.
  - . Provide services to visitors through the sale, production, publication, and/or distribution of appropriate interpretive and educational items related to the goals and mission of the Corps
  - · Distribute medium for those educational and scientific publications which relate to the Corps projects missions
  - · Collect dues; operate bookstores on-site, purchase equipment and materials for use at Corps projects, conduct and/or fund programs, and fund Volunteer Recognition Events.

There is often confusion between the definitions of a cooperating association and friends groups. To clarify:

• Cooperating Association: refers to a legal entity, organized under state law, which enjoys a non-profit and tax-exempt status under Internal Revenue Service codes and which operates under the terms of a Cooperating Association Agreement with the Corps of Engineers.

• Friends Group: generally refers to local volunteer groups of citizens organized for a specific purpose or interest in a particular geographical area. Friends groups may or may not have 501(c) status. A friends group does not become a cooperating association unless a cooperating association agreement is signed.

#### Policy & Procedures

- Toolkit for Developing a Cooperating Association
- Existing Corps Cooperating Associations
- Related Sites
- Sample Templates

- News / Current Issues
- Lessons Learned
- FAQs
- Success Stories
- Division & District POCs 1

